Biography

Scott Stawski
Vice President & Managing Director, Global Sales

DXC Technology

DXC Technology was formed through the merger of Hewlett Packard Enterprise Services and Computer Sciences Corporation in April of 2017. With more than $25B in annual revenue, DXC is the world's leading independent, end-to-end IT services company, helping clients harness the power of innovation to deliver beneficial outcomes for their business.

As the Global Vice President and Managing Director, Applications Services, Scott is responsible for managing the sales and revenue generation activities for the applications services business unit in globally. The applications services portfolio consist of application development, management, transformation and modernization to the cloud and account for more than $4 billion in annual revenue.

Prior to his current role, Scott was the Vice President of Sales for the automotive, manufacturing, and aerospace and defense sectors. Over the preceding four years, Scott and his team have sold more than $3 billion in IT services and has won numerous company awards for exceeding sales targets.

Scott brings a wealth of experience in digital and next generation technology. Prior to sales management, he led numerous multi-million dollar business intelligence and technology solutions engagements for Global 500 companies. A trusted advisor for CEOs, CFOs and CIOs in the Americas, Scott is a recognized expert in digital, analytics and data management, technology strategy, outsourcing and next generation application transformation to the cloud.

In the Fall of 2015, Scott's first book was published by Pearson FT Press; *Inflection Point - How the Convergence of Cloud, Data, and Mobility Will Shape the Future of Business.* His second book *Mandate Driven Leadership* will be published in the summer of 2018. He is also a contributing writer for TheStreet.com and SeekingAlpha.com and is a speaker and facilitator at many of the foremost industry shows and conferences and is frequently interviewed and quoted by leading media outlets. Prior to joining HP, Scott was a Senior Principal at Knightsbridge, a leading Business Intelligence consultancy, where he developed digital and business intelligence strategies and platforms for Fortune 500 companies.

Scott is Secretary, Board Member for the Celina Economic Development Corporation where he consults on the Gigabit City initiative in North Texas. He is also a Board Member for Southern Methodist University's Creative Coding & Visualization program. He is active with ChildFund International and Shakespeare Dallas. Scott has a Bachelor of Arts from Thomas Edison State University and is expecting to complete his Master of Liberal Arts in History, Extension Studies, at Harvard University in Cambridge in November of 2018.

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